



ROHAN WANCHOO

PRODUCT MANAGER

CONTACT

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+1 (513) 410 6225

Cincinnati, OH

[Canadian PR Holder](#)

EDUCATION

UNIVERSITY OF MICHIGAN

MBA, Strategy & Ops

2018

UNIVERSITY OF CINCINNATI

MSc., Mechanical

Engineering

2008

SKILLS

C.S.P.O (Scrum Alliance)

PSM 1 (Scrum.org)

A.W.S Cloud Practitioner

SQL

HTML

CSS

JAVASCRIPT

Linux/Windows scripting

Machine Learning (AWS)

EXPERIENCE

TECHNICAL PRODUCT MANAGER

Siemens Digital Industries Software (03/2019 – Present)

- Built product roadmap, in collaboration with stakeholders, for software product worth \$4.5 million in revenue (FY19).
- Lead engineering team and shipped 35+ features (90+ user stories) for both desktop and web applications (Agile)
- Maintained product backlog and prioritized features based on customer, sales feedback and product roadmap.
- Built Windows and Linux scripts that automated tasks for customers reducing manual work by 32%.
- Designed initial wireframes and collaborated with UX team day to day on new feature development.
- Supported marketing with customer case studies and initiated marketing [blog posts](#) on product features.
- Initiated and ran 5+ global product meetings to share knowledge and customer success stories.

SENIOR APPLICATION ENGINEER – PRODUCT DEV.

Siemens Digital Industries Software F.K.A CD-adapco (02/2009 – 02/2019)

- Built product from scratch, helping reduce customer's design process time by 83%.
- Lead pre-sales projects and won global benchmarks to help bring in new customers resulting in 20% license growth.
- Travelled around the world and fostered 40+ client relationships globally worth \$3 million in revenue to ensure they are successful with company products.
- Provided technical support to clients resulting in 100% retention rate.
- Conducted 3-day and 5-day training to customers worldwide to increase product adoption.
- Presented customer success stories to large audiences in conferences.

DATA ANALYTICS INTERN

Dow Chemical Co. (01/2017 – 04/2017)

- Analyzed vast amounts of data of Dow supply chain process, generated predictive indicators, and developed recommendations to improve lead time with potential savings of \$4.6 million EBIT.

EXTRA

- Led 30-member cricket team for 6 years in tournaments. Voted MVP and best captain in 2011 and 2015.
- Media Relations Manager – Michigan Cricket Association
- Coding for fun. [Image filtering website](#). [Simple R Program](#)